

2017

Facing the Future – Together

Nunavut Trade Show and Conference · Sept. 19-21 · Iqaluit, Nunavut

Registration is now open – book your space today!

**Monday, September 18**10:00 AM - 3:00 PM
Pre-Registration1:30 PM - 2:45 PM
Investing in Nunavut Infrastructure: The Next 10 Years
Location: Koojesse Room, Frobisher Inn

Together, the Government of Nunavut & Government of Canada will invest one billion dollars in Nunavut's infrastructure over the next 10 years. This session is an opportunity for contractors and investors throughout the territory to hear about the projects and to find out what opportunities will be available.

Speakers:

Darren Flynn, Community & Government Services, GN
Stephen Hooley, Nunavut Housing Corporation
Monique Frison, Infrastructure Canada – *Invited*

1:00 PM - 1:45 PM

Conference Session #1: Economic Opportunities through Development – Economic Strategy-Outlook

As Nunavut explores and develops its resources there will be many opportunities for SME's and Large Corporations to take advantage of the opportunities. There are different sources of funding available for these projects that support business. This session will allow attendees to hear about some of the programs in place to support business growth. We will receive an update on the 2014-2024 Nunavut Economic Development Strategy.

Speakers:

La Vona Parker, Public Works & Government Services Canada
Terry Forth, Nunavut Economic Forum

2:00 PM - 3:00 PM

Conference Session #2: Business Development – Building Capacity for Tomorrow's Opportunities

In this session, panelist will share stories and lessons learned working with business owners, from successes, missed opportunities and failures. This is an opportunity for the presenters to review programs in place to help support business development and encourage entrepreneur's growth. This will be an opportunity to gain a better understanding of the support available to help business grow in Nunavut. There are many opportunities for the development of Nunavut's resources and many opportunities for business growth within the territory to provide the services that will be required.

Speakers:

Stéphane Cloutier, Culture & Heritage, GN
Peter Ma, Nunavut Business Credit Corporation
Robert Tookoome, Baffinland
Sarah L. Lukin, Pt Capital
Craig Ivan, Raytheon Canada Ltd.

3:00 PM - 3:15 PM

Health Break

Sponsor: Arctic Consultants Inc.

7:00 PM - 11:00 PM

Meet & Greet

Sponsors: Nunavut Tunngavik Inc. & Frobisher Inn
Keynote Speaker: Aluki Kotierk, Nunavut Tunngavik Inc.

*Must have a purchased ticket***Tuesday, September 19**8:30 AM - 4:00 PM
Exhibitor Set Up / Registration8:30 AM - 9:30 AM
Doing Business in Nunavut: The Benefits of Being a Chamber Member

Come learn the basics about doing business in Nunavut as well as what being a chamber member means for you and your business or organization. We will go in depth into member benefits and how you can take advantage of them. Including a special presentation on new & upcoming benefits.

Speakers:

Lauren Nevin, Baffin Regional Chamber of Commerce
Anthony Delabbio, The Chamber Plan
Tom Hodgson, Cinup Employee Benefits for First Nations
Helen Klengenber, Language Commissioner of Nunavut

9:45 AM - 12:00 PM
Building a Better Backbone: Meeting our Broadband Challenge

To meet the ever-expanding demand for faster and better broadband we must drastically increase the size of our broadband highway -- our backbone -- that connects our remote communities. Presenters will discuss possible business models and the financial and geographical strengths and weaknesses of existing and future satellite and fibre backbone options. How can we ensure Nunavut consumers benefit from large public and private investments in the essential backbone infrastructure?

Speakers:

Bert Poisson, Northwestel
Dean Proctor, SSI Micro
Elaine Robichaud, Telesat
Tina Pidgeon, GCI
Lori Kimball, Community & Government Services, GN
TBC, Kitikmeot Inuit Association - *Invited*

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Wednesday, September 20

7:45 PM -
8:45 PM**Breakfast Keynote**

Location: Koojesse Room, Frobisher Inn
Sponsor: Inuit Uqausinginnik Taiguusiliuqtiit

Keynote Speaker: Jeela Palluq-Cloutier, Director, Inuit Uqausinginnik Taiguusiliuqtiit

Must have a breakfast ticket

9:00 AM -
10:00 AM**Conference Session #3: Innovation & Energy**

Nunavut's unique geography presents many challenges when looking at ways to satisfy its energy needs. Panelists will focus on various projects that could help Nunavut achieve its goal to reduce its carbon footprint by offering better solutions for its energy needs.

Speakers:
Taufik Haroon, Qulliq Energy Corporation
Malek Tawashy, Northern Energy Capital
Paul Crowley, WWF-Canada

9:30 AM -
4:00 PM**Business to Business Day**

Business day offers companies the exclusivity to network with other businesses within Nunavut as well as companies outside of the territory. It allows delegates and exhibitors the opportunity to branch out to business-to-business trading and create a customer database and make connections within the business community.

10:00 AM -
10:15 AM**Health Break**

Sponsor: Nunavut Sealink and Supply Inc.

10:30 AM -
11:30 AM**Conference Session #4: Fisheries - Working Together for a Better Tomorrow**

Fisheries programs protect, promote and enhance the sustainable use of our environment, and its natural & cultural resources by maintaining healthy ecosystems, and creating healthy & prosperous communities. This session will focus on the various opportunities for employment as a result of the growth of the sector.

Speakers:
Neil Greig, Baffin Fisheries
TBC, Qikiqtaaluk Fisheries Corporation - *Invited*
Elisabeth Cayen, Nunavut Fisheries and Marine Training Consortium

11:45 PM -
12:45 PM**Keynote Lunch**

Location: Koojesse Room, Frobisher Inn
Sponsor: Lester Landau

Keynote Speaker: Hon. Peter Taptuna, Premier of Nunavut

Must have a lunch ticket

1:00 PM -
2:00 PM**Conference Session #5: NNI – How the new NNI affects Business within the Territory. Is this a game changer?**

The Nunavummi Nangminiaqtunik Ikajuuti (NNI) policy, developed by the Government of Nunavut (GN) and Nunavut Tunngavik Inc (NTI), is the GN's preferential procurement policy. Its objectives are: good value and fair competition in the procurement process; strengthening the territory's economy; increasing Inuit participation; and education and training in Nunavut. In this session, participants will present and discuss the important changes to the new NNI policy that came into effect April 01, 2017 and how it affects GN contracting, followed by a Question & Answer period. How does it affect your business? Is it positive or a setback to economic development partnership between local businesses that have Southern Partners?

Speakers:
Travis Cooper, Nunavut Tunngavik Inc.
Ron Dewar, NNI Secretariat
Harry Flaherty, Qikiqtaaluk Corporation

3:00 PM -
3:15 PM**Health Break**

Sponsor: Qikiqtaaluk Corporation

6:00 PM -
8:00 PM**Nunavut Business Achievement Awards & Nunavut Trade Show Sponsor Recognition**

Location: The Discovery - Iqaluit's Boutique Hotel
Sponsor: Tower Arctic Group of Companies

The Nunavut Business Achievement Awards are presented each year during the Nunavut Trade Show & Conference, by the Baffin Regional Chamber of Commerce. Nominations are accepted in four categories: Business of the Year, Business Person of the Year, Lifetime Achievement Award, and Special Achievement Award.

Awards presentations, hors d'oeuvres & refreshments
This is a licensed event and attendees must be at least 19 years old.

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Thursday, September 21

7:45 AM -
8:45 AM**Breakfast Keynote**

Location: Koojesse Room, Frobisher Inn
Sponsor: Lester Landau

Keynote Speaker: Hon. Monica Ell-Kanayuk, Minister of Economic Development & Transportation, Government of Nunavut

Must have a breakfast ticket

9:00 AM -
10:00 AM**Conference Session #6: Clarity to Run your Business**

In this session you will receive a powerful outside vantage point providing increased clarity, guidance, support and most importantly accountability. Michael Doyle will empower you and help you grow our business in an ethical, healthy and sustainable way. He is prepared to work with to develop the habits, systems and mindsets required to successfully run your business. Having lived in Iqaluit for 16 years he feels very connected to the North and is ready to help you find clarity to run your business.

Speaker: Michael Doyle, Doyle It In

10:15 AM -
10:30 AM**Health Break**

Sponsor: Nunavut Sealink and Supply Inc.

10:30 AM
11:30 AM**Conference Session #7: Building Partnerships for Success Coast to Coast to Coast**

This session will examine areas where other regions can work together and are currently working together to help support each other while creating a stronger territory. Panelist will talk about the existing relationships between Nunavut and their region.

Speakers:

Peter MacAskill, Nova Scotia Business Inc.
Marilyn Butland, St. John's Board of Trade
Sherri Rowe, Government of Nunavut

11:00 AM -
2:00 PM**Public Day Trade Show**

Public day allows the general public of Iqaluit to visit and speak to businesses and delegates one on one. This provides the perfect platform for companies to promote their services to a broader group and potential client base.

11:45 AM -
12:45 PM**Keynote Lunch**

Location: Koojesse Room, Frobisher Inn
Sponsor: Baffin Fisheries

Keynote Speaker: Neil Greig, Baffin Fisheries

Must have a lunch ticket

2:15 PM -
2:45 PM**Exhibitor Tear Down**6:30 PM -
11:00 PM**Gala Dinner**

Location: Koojesse Room, Frobisher Inn
Sponsor: Woodward Group of Companies
Keynote: Michael Doyle

Doors open at 6:30 pm

This is a licensed event and attendees must be at least 19 years old.

Must have purchased a ticket